



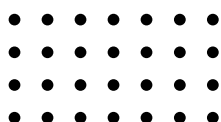
C.I.A.N.A.M.

*Cámara Interamericana de Asociaciones Nacionales
de Agentes Marítimos*



2025 **XXI** **ANNUAL MEETING**

3 Y 4 DE ABRIL - CDMX



On **April 3 and 4**, the XXI Annual Meeting of the Inter-American Chamber of National Associations of Shipping Agents (CIANAM) was held in Mexico City. On this occasion AMANAC (Mexican Association of Shipping Agents) hosted the event.

Delegates from the National Associations of Argentina, Brazil, Costa Rica, Ecuador, Mexico, Panamá, Perú, Paraguay, the United States and Uruguay, as well as local authorities and companies from Mexico's maritime and port sector attended.



During the opening ceremony, a welcome message was delivered by Mr. Fernando Con y Ledesma, President of the Mexican Association of Shipping Agents (AMANAC), Mr. Alejandro Malagón Barragán, President of the Confederation of Industrial Chambers of the United Mexican States (CONCAMIN), Dr. Mónica Ageitos, President of the Inter-American Chamber of National Associations of Shipping Agents (CIANAM), Mr. Fulvio Carlini, President of the Federation of National Associations of Brokers and Shipping Agents (FONASBA), Mr. Alejandro Habib Nicolás, Director of Business Integration Programs of the Ministry of Economy, and to conclude the inauguration was led by Admiral José Barradas Cobos, Undersecretary of the Navy of the Secretariat of the Navy - Mexican Navy.

Within the framework of the XXI Annual Meeting of CIANAM 2025, delegates made presentations together with the authorities of the different member countries, key spaces for dialogue and collaboration among maritime trade stakeholders in the Americas.

During the morning, presentations were made on topics related to the member countries.

Economy, Growth and Maritime Development of the Mexican delegation:

Fernando Con y Ledesma, President of the Mexican Association of Shipping Agents (AMANAC), Capt. Manuel Fernando Guitérrez Gallardo, General Coordinator of Ports and Merchant Marine of the Secretariat of the Navy of Mexico, and Citlalli Navarro del Rosario, General Director of Market Access of Goods of the Secretariat of Economy, were in charge of the presentation.

The National Port Development Plan was presented to strengthen the infrastructure, modernization and competitiveness of the sector.



Economy, Growth and Maritime Development of the Delegation of Panama:

This presentation was given by Abraham Martínez Montilla, Ambassador of the Republic of Panama in Mexico and Mr. Francis Zeimetz, Director of the Board of Directors of the Panama Maritime Chamber.

The Panamanian delegation highlighted its strategic plans to strengthen international maritime trade.



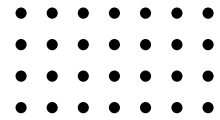
Economy, Growth and Maritime Development of the Brazilian delegation:

This block was led by Rodrigo Mendes Carlos de Almeida, Commercial Council of the Brazilian Embassy in Mexico and Marcelo Neri, President of the National Federation of Shipping Agencies (FENAMAR). The Brazilian delegation highlighted the growth of trade with Mexico.





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Economy, Growth and Maritime Development of the Chilean delegation:

By Marcelo Sobarzo Anento, Commercial Director of ProChile of the Embassy of Chile in Mexico, and Adalid Garcia Pina, Deputy Commercial Director of ProChile of the Embassy of Chile in Mexico.

The Chilean delegation highlighted the 33 Free Trade Agreements signed with 65 countries.



Economy, Growth and Maritime Development of the Costa Rica delegation:

Alfredo Salas, Executive Director of the Costa Rican Chamber of Shipping (NAVE) stressed the importance of synergy to strengthen competitiveness and sustainability in the region.



During the afternoon, the topics discussed were:

Economics, Growth and Maritime Development of the United States delegation:

The presentation was given by Kate Torpey, Executive Director of the Association of Ship Brokers and Agents (ASBA), who gave an overview of foreign trade, maritime growth and development, highlighting its key role in the global logistics infrastructure.



Economy, Growth and Maritime Development of Argentina's delegation:

This panel was led by Julio Delfino, President of the Center for Navigation (CNAV), who highlighted the country's efforts to promote sustainable economic development in the face of global challenges, focusing on innovation, regional integration and strengthening its competitiveness.



Economy, Growth and Maritime Development of the Paraguayan delegation:

Karina Ferreira, Vice President of the Association of Maritime Agents of Paraguay (ASAMAR), stressed the importance of increasing the dynamism of trade, betting on regional integration and maximizing its strengths to boost economic growth.



Economy, Growth and Maritime Development of the Peruvian delegation:

By Alejandra Paz Ramos, First Secretary CDR of the Embassy of Peru in Mexico, Max Rodríguez Guillén, Director of the ProPerú Commercial Office of the Embassy of Peru in Mexico and Sabino Zaconeta of APAM, Peru.



The Peruvian delegation highlighted the large percentage of trade that takes place by sea, emphasizing the need for economic openness to strengthen port infrastructure and attract new investments.

Economy, Growth and Maritime Development of Ecuador delegation:

Andrés Padilla, President of the Maritime Chamber of Ecuador (CMAE), stressed that the country is the main reference in refrigerated cargo, highlighting its leadership in the export of perishable products and its impact on regional trade.



Economy, Growth and Maritime Development of the Uruguayan delegation:

The Uruguayan presentation was given by Fernando Pereda Díaz, First Secretary of the Embassy of Uruguay in Mexico and Mónica Ageitos, President of the Inter-American Chamber of National Associations of Maritime Agents (CIANAM).



The Uruguayan delegation emphasized its commitment to diversification and investment in port infrastructure, highlighting its strategic location to become a Hub port.

At the end of the presentations, the exhibitors were recognized for their outstanding participation.

On Friday, April 4, at the opening of the Assembly, the President of CIANAM, Dr. Monica Ageitos addressed a welcome message to all members of the Chamber and thanked all members for their support during the Assembly.

During the Assembly, topics related to CIANAM's institutional activity, training, the situation of foreign trade in the region and its impact on maritime and port transportation were discussed, and finally, the new authorities were elected for the **2025-2027** period, as follows:

President: Fernando Con y Ledesma - AMANAC (México)

Vice President 1: André Zanin - FENAMAR (Brasil)

Vice President 2: Alfredo Salas - NAVE (Costa Rica)

Treasurer: Mónica Ageitos CENNAVE - (Uruguay)

Member: Karina Ferreira - ASAMAR (Paraguay)

Member: Julio Delfino - CNAV (Argentina)

Member: Sabino Zaconeta - APAM (Perú)

Member: Francis Zeimet - CÁMARA MARÍTIMA DE PANAMÁ (Panamá)



The delegations present accepted and thanked APAM (Peruvian Association of Maritime Agents) for offering to host the **XXII Annual Meeting 2026** in the **city of Lima** and the Panama Maritime Chamber in the year **2027** in the **city of Panama**, for the **XXIII Annual Meeting 2027**.



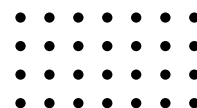
A medal of recognition was then presented to the outgoing President, Dr. Mónica Ageitos for the period **2023-2025**.

Finally, the new President, Fernando Con y Ledesma, thanked all the delegations for their support, congratulated the outgoing President and promised to work for the care and strengthening of the Chamber.





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